

Message Text

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FM SECSTATE WASHDC

TO USMISSION GENEVA

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FOLLOWING REPEAT BRASILIA 2789 SENT ACTION SECSTATE
INFO SANTIAGO BUENOS AIRES MONEVIDEO LIMA BOGOTA BRIDGETOWN
MANAGUA GUATEMALA SAN SALVADOR SAN JOSE TEGUCIGALPA GEORGETOWN
KINGSTON PORT AU PRINCE PORT OF SPAIN SANTO DOMINGO DATED APR 24.

QUOTE

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E. O. 11652: N/A

TAGS: ETRD, CI

SUBJECT: AMBASSADOR EBERLE'S VISIT

REF: SANTIAGO 2169

1. FOLLOWING IS SUMMARY OF RESULTS APRIL 21, 22 VISIT TO CHILE
BY AMBASSADOR EBERLE AND HIS DELEGATION DRAFTED BY AMEMBASSY
SANTIAGO AND CLEARED BY DELEGATION.

2. SUMMARY: BRIEF AS IT WAS, AMBASSADOR' EBERLE'S VISIT TO
CHILE MADE MAJOR IMPACT ON GOC AND WAS WIDELY REPORTED IN
CHILEAN MEDIA. IN 24 HOUR PERIOD AMBASSADOR EBERLE SUCCEEDED
IN EXTRA-ORDINARY WAY IN CALLING TO GOC ATTENTION IMPORTANCE
OF MTN OF WHICH ONLY A FEW HERE HAD BEEN DIMLY AWARE AND
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OPPORTUNITIES UPCOMING NEGOTIATIONS AND GSP OFFER TO CHILE

FOR MORE SATISFACTORY INTERAMERICAN ECONOMIC TIES AND FOR MULTILATERAL TRADE CONTRIBUTION TO SOUNDER WORLD ECONOMY. WHILE GOC WAS UNPREPARED TO DISCUSS NEEDS IN DETAIL, BASE WAS ESTABLISHED FOR FOLLOW-UP CONVERSATIONS. END SUMMARY

3. CHILEANS WERE OBVIOUSLY DELIGHTED WITH AMB EBERLE'S VISIT. EMBASSY HAD SCHEDULED EBERLE'S PRINCIPAL CEREMONIAL CALL ON ADMIRAL JOSE MERINO, JUNTA MEMBER SPECIALIZING IN ECONOMIC AFFAIRS. JUNTA PRESIDENT GENERAL PINOCHET, HOWEVER, INDICATED THAT ANY AMERICAN VISITOR AT PRESIDENTIAL LEVEL SHOULD CALL ON HIM, AND WE ACCORDINGLY ARRANGED SUCH A MEETING AS WELL (DETAILS REPORTED SEPTEL). IN ADDITION, MINISTERS OF ECONOMY AND FINANCEAN JUNTA ECONOMIC ADVISER RAUL SAEZ, CHIEF COPPER NEGOTIATOR JULIO PHILIPPI, AND FOREIGN OFFICE ECONOMIC DIRECTOR DAZA ENGAGED IN PROLONGED DISCUSSION WITH USDEL AFTER WORKING DINNER AT EMBASSY RESIDENCE APRIL 21.

4. MAJOR TOPICS COVERED AT DINNER SESSION WERE WOLRD IMPACT OF PETROLEUM PRICES, CHILE'S CONCERN ABOUT RECEIVING "FAIR" PRICES FOR ITS EXPORTS (OVERWHELMINGLY COPPER)), FERTILIZER INDUSTRY PROSPECTS, AND TECHNOLOGY TRANSFER QUESTION. AMB EBERLE STRESSED THAT USG HAS NO EASY ANSWERS TO ANY OF THESE PROBLEMS, THAT SOLUTIONS REQUIRE CLOSE CONSULTATIONS AMONG ALL COUNTRIES AFFECTED, AND THAT TECHNOLOGY TRANSFER CAN BEST BE DEALT WITH IF CHILE REFINES ITS PRIORITIES AND SEEKS WAYS TO DRAW ON PRIVATE SECTOR RESOURCES.

5. APRIL 22 MEETING SCHEDULED AT TECHNICAL LEVEL WAS MAINLY AN EDUCATIONAL EXPERIENCE FOR CHILEAN PARTICIPANTS WHO WERE NOT FAMILIAR WITH SUBJECT. CHILEAN PRINCIPALS WERE AGAIN PRESENT, REFLECTING THEIR HIGH INTEREST. DURING 1-1/2 HOURS SESSION USDEL OUTLINED PROCEDURE FOR ESTABLISHING PRODUCT LIST OF GSP AND INTER/RELATION SPECIALIZED PREFERENCES WITH MTN. VARIOUS CHILEAN QUESTIONS ABOUT COUNTRY AND PRODUCT ELIGIBILITY FOR GSP WERE ANSWERED. IT WAS POINTED OUT THAT BASED ON PRESENT TRADE VOLUME, ONLY THREE CHILEAN PRODUCTS WOULD NOT MEET COMPETITIVE NEED CRITERIA IN GSP.

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6. SIMULTANEOUSLY, NEW DELMAN AND KNEPPER WERE MEETING WITH SIZABLE PORTION OF US BUSINESS COMMUNITY TO EXPLAIN MTN AND TRADE ACT, LATTER PRESENTLY BEFORE US CONGRESS. BUSINESSMEN WERE ADVISED OF MECHANISM THROUGH WHICH PRIVATE BUSINESS INTERESTS COULD MAKE THEIR VIEWS KNOWN.

7. AT CLOSING PRESS CONFERENCE, LOCAL REPORTERS

INDICATED LIVELY INTEREST IN CONSEQUENCES FOR CHILE OF
UPCOMING TRADE NEGOTIATIONS, PARTICULARLY WITH RESPECT
TO COPPER. MEDIA COVERAGE WAS VERY EXTENSIVE. THERE
WERE NO HOSTILE NOTES.

8. IN ALL CONACTS WITH CHILEANS, THEMES STRESSED BY AMB
EBERLE AND USDEL WERE FOLLOWING: ADVANTAGES FOR CHILE OF
ACTIVE PARTICIPATION IN MTN; PROSPECTS FOR PASSAGE OF US
LEGISLATION ARE PROMISING ALTHOUGH CERTAIN SERIOUS
PROBLEMS STILL REMAIN AND USG IS PROCEEDING ON ASSUMPTION
THAT CONGRESS WILL APPROVE BILL DURING SUMMER OF 1974; US WI
L
SUPPORT GSP IN FASHION HELPFUL TO LATING AMERICA; WE ARE WILLING
TO LOOK FOR WAYS TO ACHIEVE BENEFICIAL TREATMENT FOR PRODUCTS
OF PARTICULAR INTEREST TO CHILE; CHILEAN, IN BOTH MULTILATERAL
CONTEXT OF COOPERATION WITH OTHER LATING STATES AND BILATERALLY
DIRECTLY TO THE US, SHOULD LET US KNOW THEIR PRIORITY PRODUCT
COVERAGE ASAP; ROC SHOULD ALSO SET PRIORITIES FOR MTN SO THAT
MOST PRESSING NEEDS CAN BE TACKLED FIRST. PRINCIPLE CHILEAN
MTN INTEREST AT THIS STAGE IS MTN TARIFF CUT ON PROCESSED
COPPER.

9. APRIL 21 MEETING WITH ECLA IS BEING REPORTED SEPARATELY.

10. COMMENT; EMBASSY IS GRATEFUL FOR OPPORTUNITY PROVIDED BY
AMBASSADOR EBERLE'S MISSION AND IS EAGER TO FOLLOW UP ON RECEIPT
OF ADDITIONAL MATERIAL AND GUIDANCE. THE AMBASSADOR HIMSELF
LEAVES BEHIND THE MOST FAVORABLE IMPRESSION AND A HOST OF NEW
FRIENDS IN CHILE.
CRIMMINS UNQUOTE KISSINGER

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